



Healthcare's Stability Outlook for 2025



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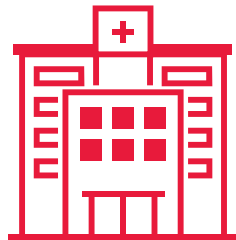
Learning Objectives



Examine what healthcare organizations can expect to see in 2025.



Discuss how healthcare leaders can address their top threats and opportunities in the year ahead.



Describe timely regulatory and compliance updates affecting the healthcare industry.

Agenda



Patient Access & Experience



Financial Health



Operations & Supply Chain



Technology & Innovation



Workforce & Talent



Regulation & Reporting

Patient Access and Experience



CHALLENGES



Fewer patients are insured



Care coordination is lacking



Relationships are weaker

OPPORTUNITIES



Explore Patient Portals 2.0



Consider site-of-care transitions



Provide support for care navigation

Financial Health



DISCUSSION QUESTION #1

Which cost-saving strategies has your organization implemented in the last 6 months?
(Select all that apply)

1

Evaluating viability of services lines

2

Leveraging automation & AI

3

Claiming tax credits & incentives

4

Co-sourcing/outsourcing or workforce reductions

5

Reevaluating sourcing strategies

6

None of the above/not applicable

CHALLENGES



Costs continue to increase



The future of private equity (PE) funding is uncertain



Underperforming hospitals are costing taxpayers money

OPPORTUNITIES



Prepare for value-based care



Explore tax credits and business incentives

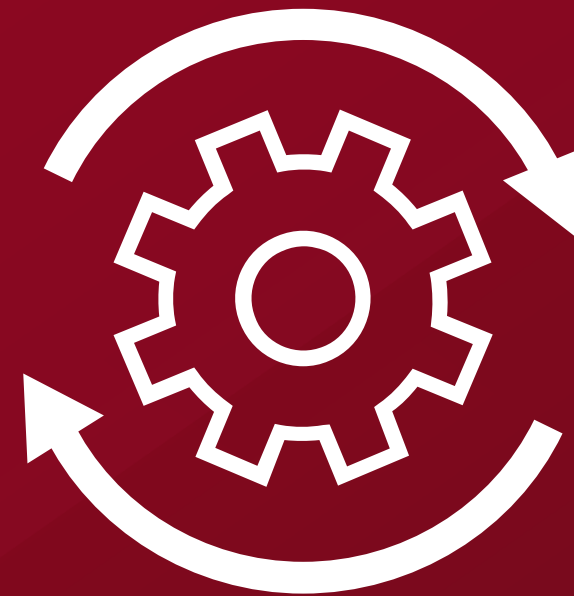


Rationalize your service lines



Improve your revenue cycle

Operations & Supply Chain



CHALLENGES



Supply chains remain fragile



Operating margin pressures continue

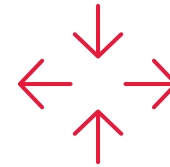


Drug supply shortages continue

OPPORTUNITIES



Explore next-level cost containment tactics

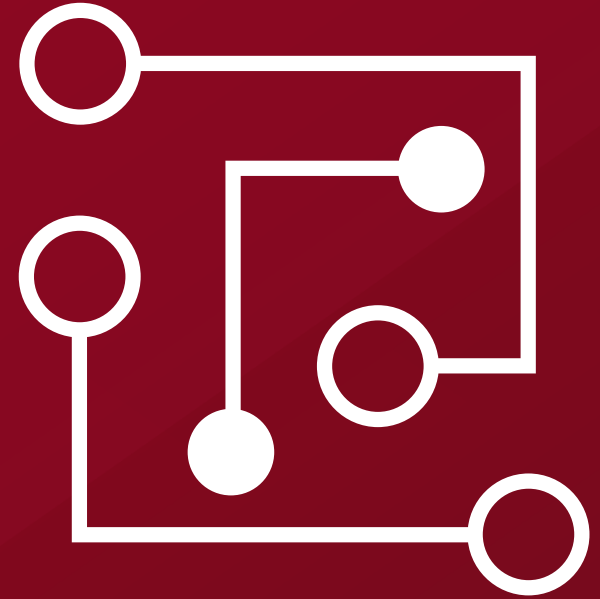


Consider co-sourcing options



Bring front-line staff and tech solutions into supply decisions

Technology & Innovation



DISCUSSION QUESTION #2

How do you expect your investment in technology to change over the next 6 months?
(Select one)

1

Increase significantly

2

Increase somewhat

3

No change

4

Decrease somewhat

5

Decrease significantly

6

Do not know/not applicable

CHALLENGES



Overreliance on artificial intelligence (AI) impairs decision-making



Poor EHR performance causes clinician dissatisfaction



Organizations have too many redundant tools



Data infrastructure is insufficient for healthcare needs



Healthcare is a popular target for cyber attackers

OPPORTUNITIES



Use technology to lower costs



Rationalize your applications



Increase adoption of automation and self-service applications



Expand use of AI and analytics



Redesign your care model

DISCUSSION QUESTION #3

What is your biggest challenge when seeking to adopt new technology?
(Select one)

1

Poor data foundation

2

High initial costs

3

Resistance from staff

4

Integration with existing tech

5

Cybersecurity concerns

6

Do not know/not applicable

Workforce & Talent



CHALLENGES



The talent pipeline is running dry

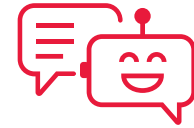


Demand is much higher than anticipated



Burnout remains high

OPPORTUNITIES



Use AI to address talent gaps



Partner with medical schools









Engage your staff in problem solving





Regulation & Reporting



CHALLENGES

-  Malpractice premiums are extremely high
-  Transaction scrutiny is increasing
-  AI regulations are rolling out
-  Limitations on noncompete clauses are on the horizon
-  Pricing transparency reporting is under intense scrutiny
-  Final FY25 Inpatient Prospective Payment System (IPPS) Rules introduce significant changes for health systems

OPPORTUNITIES

-  Consider pursuing the Health Equity Adjustment (HEA) Bonus and the Transforming Episode Accountability Model (TEAM)
-  Improve documentation practices
-  Prepare for the unexpected when budgeting
-  Download BDO's [FY25 IPPS Guide](#) to understand how the final rules will impact your organization

DISCUSSION QUESTION #4

I would like to speak
with BDO regarding:
(Select all that apply)

1

Technology strategies for healthcare organizations

2

Operational strategies for healthcare organizations

3

Patient access & experience strategies

4

Regulatory & compliance strategies

5

Financial strategies for healthcare organizations

6

No, thank you

Q&A



Save the date for our next Healthcare Trends & Topics Webcast

- ▶ Tuesday, January 21, 2025
- ▶ 1:00 PM EST
- ▶ **What to Expect with Healthcare Transactions in 2025**
- ▶ BDO and Nixon Peabody invite you to join us for a webcast on the headwinds and tailwinds shaping healthcare transactions and the industry overall as we transition from 2024 to 2025. Our panelists will share their perspectives on how the new administration, regulatory shifts, cutting-edge technological innovations, and emerging growth opportunities are poised to influence the healthcare landscape in the year ahead.
- ▶ Registration page will be available next week.

1.0 CPE Credit In the field of Specialized Knowledge (SK) | 1.0 CLE Credit



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