



# Active Secure 365: Managed Cybersecurity

PROTECT YOUR BUSINESS, OPTIMIZE YOUR COSTS

Active Secure 365 provides comprehensive cybersecurity, cloud cost management, and Microsoft 365 security administration to protect your business and optimize your IT budget.

## KEY CHALLENGES FOR SMALL AND MEDIUM SIZED BUSINESSES

### Risk & Cybersecurity Management

- ▶ Organizations struggle with maintaining basic cybersecurity hygiene. 98% of ransomware attacks can be traced to common configuration errors in software and devices. <sup>1</sup>
- ▶ Organizations are unable to keep up with the increasing volume and sophistication of threats. 37% of all businesses and organizations were hit by ransomware in 2021. <sup>2</sup>
- ▶ Inability to contain and limit the impact of a breach. \$1.85M Recovering from a ransomware attack cost businesses \$1.85 million on average in 2021. <sup>3</sup>



### Strategic Cost Optimization

- ▶ Organizations overspend on software licensing. According to Gartner, 30% is the average amount that organizations overspend on software licensing.
- ▶ Organizations struggle to manage and predict cloud costs which lead to budget overruns and can create cybersecurity risks. BDO has saved our clients \$3.8M in immediate cloud savings in a 12 month period.



## SOLUTION COMPONENTS AND PACKAGE OPTIONS

Active Secure 365 provides full-service cybersecurity and IT management, including the following key components:

### Managed Licensing & Support:

- ▶ Simplify vendor management and consolidate licensing under one trusted provider.
- ▶ Gain access to Microsoft Premier Support for faster, expert-level responses.
- ▶ Self-service license procurement and monitoring through BDO's CSP portal.



### Microsoft 365 Administration & Governance

- ▶ Create and manage policies to ensure protection and management of devices, data, and end-users.
- ▶ End-user onboarding and offboarding.
- ▶ Deliver workstation patching to maintain compliance and protection.



### Cost Optimization through Active Insights:

- ▶ Identify opportunities to reduce software licensing waste.
- ▶ Optimize cloud and Microsoft investments through cost control measures.
- ▶ Assess readiness for AI and other emerging technologies to future-proof your IT infrastructure.



### Threat Monitoring, Detection, & Response Services:

- ▶ Continuous threat monitoring and automated incident management.
- ▶ Proactive security analysis to detect vulnerabilities and prevent breaches.
- ▶ 24/7/365 monitoring of endpoints, email, network, and identity.



<sup>1</sup> Digital Defense Report 2022, Microsoft

<sup>2</sup> Ransomware Statistics, Trends and Facts for 2023 and Beyond

<sup>3</sup> Ransomware Statistics, Trends and Facts for 2023 and Beyond

## PRICING AND SERVICES

| Feature  | Basic       | Standard  | Advanced    |
|--|-------------|-----------|-------------|
| <b>Microsoft Licensing Procurement, Management &amp; Advisory</b>  |             |           |             |
| CSP  | ●           | ●         | ●           |
| M365 Licensing Management  | ●           | ●         | ●           |
| <b>Cloud Cost Control &amp; Security Insights</b>  |             |           |             |
| Active Insights & Cybersecurity Insights   | Annual      | Quarterly | Quarterly   |
| <b>Device, Data and User Protection</b>  |             |           |             |
| Device, Data, and User Insights and Reports  | ●           | ●         | ●           |
| Security Awareness & Education   | Quarterly   | Quarterly | Quarterly   |
| Endpoint Management  |             | ●         | ●           |
| Identity Configuration Management  |             | ●         | ●           |
| Data Loss Protection and Encryption Email Management   |             | ●         | ●           |
| Email Protection Management  |             |           | ●           |
| User Onboarding and Offboarding*   |             |           | ●           |
| Workstation Patching   |             |           | ●           |
| <b>Threat Detection and Security Monitoring</b>  |             |           |             |
| Active Assure Attack Simulation  | -           | Annual    | Semi-Annual |
| Vuln Management Reporting  |             |           | ●           |
| Managed EDR  | ●           |           |             |
| Managed XDR (EDR, Mail, Identity)  |             | ●         | ●           |
| Monthly Price Per User Starts At*  | \$5.50/user | \$14/user | \$21/user   |
| <p>*Does not include Microsoft subscription costs</p> <p>*Pricing reflects &gt; 300 seats</p> <p>*Additional bundling discounts apply (CSP, multi-year agreements, and service volume)</p> |             |           |             |



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